

Position Title: Relationship Manager – Axis Bank Channel

Department	Sales – Axis Bank Channel
Position Grade Range	Grade will be based on the profile of applicant and role requirement and the same would be on rolls of Axis Securities Limited.
Reporting Relationships	Regional/ Channel Managers (depending on the location)
Number of positions	1 each

JOB ROLE :

- Primary Responsibility of the candidate is to build, develop and enhance relationships across the Axis Bank Channel.
- Ensure timely coverage of all the relationships assigned which should result into effective communication about Axis Mutual Fund, its schemes and all other aspects.
- The role encompasses a variety of related activities like innovative sales initiatives and ideas, coordination for sales meetings and keeping a tab on mutual fund market information.
- Establish annual, quarterly, monthly, or weekly sales plans and priorities and schedule own activities so these targets are met.

JOB REQUIREMENTS:

- The candidate should have minimum 1 - 2 years of experience from the Mutual Fund Industry or candidate from any other industry but should have worked in the MF industry in the last 1 year
- He/ she should be NISM certified (Advisory Module)
- A post graduate degree will be an added advantage
- He/ she should have the right attitude, open to travelling and have good communication skills (English and local language)

CONTACT DETAILS:

- Interested candidate please send your CV on hr@axismf.com.