

**Position Title: Relationship Manager – Axis Bank, CSG+Direct**

<b>Department</b>	Sales – Axis Bank, CSG+Direct
<b>Position Grade Range</b>	Grade will be based on the profile of applicant and role requirement and the same would be on rolls of Axis Securities Limited.
<b>Reporting Relationships</b>	Regional/ Channel Managers (depending on the location)
<b>Number of positions</b>	1 each

**JOB ROLE :**

- Primary Responsibility of the candidate is to build, develop and enhance relationships across the Axis Bank, CSG+Direct Channel.
- Ensure timely coverage of all the relationships assigned which should result into effective communication about Axis Mutual Fund, its schemes and all other aspects.
- The role encompasses a variety of related activities like innovative sales initiatives and ideas, coordination for sales meetings and keeping a tab on mutual fund market information.
- Establish annual, quarterly, monthly, or weekly sales plans and priorities and schedule own activities so these targets are met.

**JOB REQUIREMENTS:**

- The candidate should have minimum 1 - 2 years of experience from the Mutual Fund Industry or candidate from any other industry but should have worked in the MF industry in the last 1 year
- He/ she should be NISM certified (Advisory Module)
- A post graduate degree will be an added advantage
- He/ she should have the right attitude, open to travelling and have good communication skills (English and local language)

**CONTACT DETAILS:**

- Interested candidate please send your CV on [hr@axismf.com](mailto:hr@axismf.com).