

Position Title: Relationship Manager – Retail Sales

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| Department | Sales – Retail Channel |
| Position Grade Range | Grade will be based on the profile of applicant and role requirement and the same would be on rolls of Axis Securities Limited. |
| Reporting Relationships | Regional/ Channel Managers (depending on the locations) |
| Number of positions | 1 per location |

JOB ROLE :

- Primary Responsibility of the candidate is to build, develop and enhance relationships across the Retail Channel.
- Ensure timely coverage of all the relationships assigned which should result into effective communication about Axis Mutual Fund, its schemes and all other aspects.
- The role encompasses a variety of related activities like innovative sales initiatives and ideas, coordination for sales meetings and keeping a tab on mutual fund market information.
- Establish annual, quarterly, monthly, or weekly sales plans and priorities and schedule own activities so these targets are met.

JOB REQUIREMENTS:

- The candidate should have minimum 1 - 2 years of experience from the following industries: Mutual Fund or candidate from any other industry but should have worked in the MF industry in the last 1 year
- He/ she should be NISM certified (Advisory Module)
- A post graduate degree will be an added advantage
- He/ she should have the right attitude, open to travelling and have good communication skills (English and local language)

CONTACT DETAILS:

- Interested candidates please mail across your resume on hr@axismf.com