

Position Title: Relationship Manager – Banking Channel

Department	Sales – Banking Channel
Position Grade Range	Grade will be based on the profile of applicant and role requirement and the same would be on rolls of Axis Securities Limited.
Reporting Relationships	Regional/ Area or Channel Managers (depending on the locations)
Number of positions	1 per location

JOB ROLE :

- Primary Responsibility of the candidate is to build, develop and enhance relationships across Banking Channel.
- Ensure timely coverage of all the relationships assigned which should result into effective communication about Axis Mutual Fund, its schemes and all other aspects.
- The role encompasses a variety of related activities like innovative sales initiatives and ideas, coordination for sales meetings and keeping a tab on mutual fund market information.
- Establish annual, quarterly, monthly, or weekly sales plans and priorities and schedule own activities so these targets are met.

JOB REQUIREMENTS:

- The candidate should have minimum 1 year of experience from the following industries: Mutual Funds, Banking and Insurance
- He/ she should be NISM certified (Advisory Module)
- A post graduate degree will be an added advantage
- He/ she should have the right attitude, open to travelling and have good communication skills (English and local language)

APPLICATION :

- Interested candidates please mail across your resume on hr@axismf.com